Consolidated Balance Sheet

Thousands of yen

| Thousands | of ven |
|-----------|--------|

| Assets | 2022/6 | 2023/6 |
|-------------------------------------|-------------|-------------|
| Current assets | | |
| Cash and deposits | 14,383,948 | 12,620,553 |
| Notes receivable-trade | 653,275 | 624,648 |
| Accounts receivable-trade | 8,704,867 | 8,727,169 |
| Contract assets | 27,668 | 85,784 |
| Merchandise | 9,952 | 15,422 |
| Work in progress | 1,998,174 | 2,186,425 |
| Supplies | 193,935 | 146,511 |
| Other | 1,645,875 | 2,010,226 |
| Allowance for doubtful | A 5 000 | |
| accounts | △ 5,036 | △ 3,877 |
| Total current assets | 27,612,661 | 26,412,864 |
| Non-current assets | | |
| Property, plant and equipme | ent | |
| Buildings and structures | 6,181,423 | 6,316,306 |
| Accumulated depreciation | △ 4,994,307 | △ 5,145,155 |
| Net buildings and structures | 1,187,115 | 1,171,150 |
| Equipment and fixtures | 1,544,396 | 1,550,928 |
| Accumulated depreciation | △ 1,288,442 | △ 1,276,087 |
| Net equipment and fixtures | 255,953 | 274,841 |
| Land | 1,998,156 | 1,998,156 |
| Lease assets | 1,021,732 | 1,083,976 |
| Accumulated depreciation | △ 511,195 | △ 604,104 |
| Net lease assets | 510,537 | 479,871 |
| Total property, plant and equipment | 3,951,762 | 3,924,020 |
| Intangible assets | | |
| Goodwill | 961,846 | 832,688 |
| Other | 3,227,577 | 3,054,218 |
| Total intangible assets | 4,189,423 | 3,886,907 |
| Investments and other a | ssets | |
| Investment securities | 6,161,704 | 5,846,269 |
| Deferred tax assets | 1,968,034 | 2,505,024 |
| Retirement benefit asset | 28,247 | 101,306 |
| Other | 1,726,652 | 2,027,233 |
| Allowance for doubtful accounts | △ 4,907 | △ 312,467 |
| Total investments and other assets | 9,879,731 | 10,167,365 |
| Total non-current assets | 18,020,917 | 17,978,294 |
| Total assets | 45,633,579 | 44,391,158 |
| | .5,555,575 | ,551,150 |

| | mousanus or yen |
|------------|---|
| 2022/6 | 2023/6 |
| | |
| 2,701,926 | 2,973,730 |
| 324,840 | 224,840 |
| 217,162 | 215,361 |
| 809,240 | 560,187 |
| 922,860 | 749,715 |
| 2,189,159 | 2,138,925 |
| 2,226,117 | 2,287,583 |
| 26,416 | - |
| 3,118,160 | 2,651,449 |
| 12,535,884 | 11,801,793 |
| | |
| 298,250 | 173,410 |
| 344,948 | 321,346 |
| 193,515 | 173,215 |
| 4,800 | - |
| 1,290,721 | 755,043 |
| 102,191 | 103,966 |
| 40,149 | 57,512 |
| 2,274,576 | 1,584,494 |
| 14,810,460 | 13,386,287 |
| | 2,701,926 324,840 217,162 809,240 922,860 2,189,159 2,226,117 26,416 3,118,160 12,535,884 298,250 344,948 193,515 4,800 1,290,721 102,191 40,149 2,274,576 |

Thousands of yen

| Net assets | 2022/6 | 2023/6 |
|---|-------------|-------------|
| Shareholders' equity | | |
| Share capital | 2,378,706 | 2,378,706 |
| Capital surplus | 1,786,851 | 1,789,401 |
| Retained earnings | 28,078,096 | 30,075,545 |
| Treasury shares | △ 1,565,105 | △ 3,461,377 |
| Total shareholders' equity | 30,678,549 | 30,782,275 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 339,374 | 113,749 |
| Foreign currency translation adjustments | 534,468 | 657,900 |
| Remeasurements of defined benefit plan | △ 1,086,143 | △ 784,122 |
| Total accumulated other comprehensive income | △ 212,300 | △ 12,472 |
| Non-controlling interests | 356,870 | 235,067 |
| Total net assets | 30,823,119 | 31,004,871 |
| Total liabilities and net assets | 45,633,579 | 44,391,158 |

Consolidated Statements of Income

Thousands of yen

| | | I nousands of yen |
|---|------------------------|------------------------|
| | 2021/7/1- 2022/6/30 | 2022/7/1- 2023/6/30 |
| Net sales | 60,232,755 | 61,387,014 |
| Cost of sales | 39,843,841 | 40,088,291 |
| Gross profit | 20,388,914 | 21,298,723 |
| Selling, general and administrative expenses | 15,739,643 | 17,513,400 |
| Operating income | 4,649,271 | 3,785,323 |
| Non-operating income | | |
| Interest income | 4,057 | 13,204 |
| Dividend income | 94,854 | 53,847 |
| Share of profit of entities accounted for using equity method | 303,401 | 218,097 |
| Gain on investments in investment partnerships | _ | 270,991 |
| Other | 112,798 | 149,980 |
| Total non-operating income | 515,112 | 706,121 |
| Non-operating expenses | | |
| Interest expenses | 17,170 | 21,420 |
| Loss on investments in investment partnerships | 44,205 | _ |
| Provision of allowance for doubtful accounts | _ | 307,266 |
| Commission expenses | 25,682 | 14,428 |
| Commission for purchase of treasury shares | 20,738 | 50,854 |
| Extra retirement payments | 30,784 | _ |
| Loss on retirement of non- current assets | 52,158 | 18,044 |
| Other | 21,089 | 5,599 |
| Total non-operating expenses | 211,829 | 417,614 |
| Ordinary income | 4,952,553 | 4,073,829 |
| Extraordinary income | | |
| Gain on sales of investment securities | 284,788 | 146,414 |
| Gain on sale of shares of subsidiaries and associates | _ | 76,423 |
| Total extraordinary income | 284,788 | 222,837 |
| Extraordinary loss | | |
| Loss on valuation of investment securities | 332,991 | 31,910 |
| Retirement benefit expenses | 20,796 | _ |
| Total extraordinary losses | 353,787 | 31,910 |
| Profit before income taxes | 4,883,555 | 4,264,756 |
| Income taxes - current | 1,642,446 | 1,506,057 |
| Income taxes - deferred | 3,107 | △ 621,284 |
| Total income taxes | 1,645,554 | 884,772 |
| Profit | 3,238,000 | 3,379,984 |
| Net income (loss) attributable to non-controlling interests | △ 180,792 | △ 125,776 |
| Net income attributable to owners of the Parent | 3,418,793 | 3,505,760 |
| | | |

Consolidated Statements of Comprehensive Income

Thousands of yen

| | | - |
|--|------------------------|------------------------|
| | 2021/7/1- 2022/6/30 | 2022/7/1- 2023/6/30 |
| Profit | 3,238,000 | 3,379,984 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | △ 366,165 | △ 234,325 |
| Foreign currency translation adjustments | 147,438 | 142,045 |
| Remeasurements of defined benefit plans, net of tax | △ 117,667 | 302,021 |
| Total of other comprehensive income | △ 336,395 | 209,741 |
| Comprehensive income | 2,901,605 | 3,589,725 |
| Comprehensive income attributable to: | | |
| Comprehensive income attributable to owners of parent | 3,080,967 | 3,705,589 |
| Comprehensive income attributable to non-controlling interests | △ 179,361 | △ 115,863 |

Consolidated Statements of Cash Flows

Thousands of yen

Thousands of yen

| | | Thousands of yen |
|--|------------------------|------------------------|
| | 2021/7/1- 2022/6/30 | 2022/7/1- 2023/6/30 |
| Cash flows from operating activities | | |
| Profit before income taxes Depreciation | 4,883,555 1,403,934 | 4,264,756 1,332,945 |
| Amortization of goodwill | 135,020 | 129,157 |
| Decrease (increase) in retirement benefit asset | △ 21,904 | △ 73,058 |
| Increase (decrease) in retirement benefit liability | 37,425 | △ 536,714 |
| Increase (decrease) in provision for retirement benefits for directors (and other officers) | △ 36,398 | △ 4,800 |
| Increase (decrease) in provision for bonuses | △ 137,884 | △ 52,412 |
| Increase (decrease) in allowance for doubtful accounts | 758 | 306,285 |
| Increase (decrease) in provision for point-card certificates | 216,679 | 61,466 |
| Increase (decrease) in provision for loss on orders received | 26,416 | △ 26,416 |
| Increase (decrease) in provision for share-based remuneration | 39,263 | △ 20,300 |
| Interest and dividend income | △ 98,912 | △ 67,052 |
| Share of loss (profit) of entities accounted for using equity method | △ 303,401 | △ 218,097 |
| Interest expenses | 17,170 | 21,420 |
| Loss (gain) on investments in investment partnerships | 44,205 | △ 270,991 |
| Loss on retirement of non- current assets | 52,158 | 18,044 |
| Loss (gain) on sales of investment securities | △ 284,788 | △ 146,414 |
| Loss (gain) on sale of shares of subsidiaries and associates | _ | △ 76,423 |
| Loss (gain) on valuation of investment securities | 332,991 | 31,910 |
| Decrease (increase) in trade receivables | 338,146 | △ 461,048 |
| Decrease (increase) in inventories | 62,424 | △ 145,361 |
| Increase (decrease) in trade payables | △ 210,698 | 308,900 |
| Increase (decrease) in accrued consumption taxes | △ 720,824 | △ 199,832 |
| Other | △ 436,048 | 161,929 |
| Subtotal | 5,307,170 | 4,337,893 |
| Interest and dividends received | 99,024 | 67,052 |
| Interest paid | △ 17,437 | △ 19,241 |
| Income taxes paid Other | △ 2,029,473 32,119 | △ 1,754,894 56,618 |
| Cash flows from operating activities | 3,391,403 | 2,687,428 |

| | 2021/7/1- 2022/6/30 | 2022/7/1- 2023/6/30 |
|---|------------------------|------------------------|
| Cash flows from investing activities | | |
| Payments into time deposits | △ 76,970 | △ 88,220 |
| Proceeds from withdrawal of time deposits | 74,065 | 111,465 |
| Purchase of property, plant and equipment | △ 103,764 | △ 439,318 |
| Purchase of intangible assets Purchase of investment | △ 618,095 | △ 705,795 |
| securities | △ 399,698 | △ 224,978 |
| Proceeds from sales of investment securities | 451,896 | 713,313 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | _ | △ 88,570 |
| Loan advances | △ 1,750 | △ 1,550 |
| Collection of loans receivable | 1,852 | 1,561 |
| Payments for asset retirement obligations | △ 2,600 | - |
| Payments of guarantee deposits | △ 32,339 | △ 42,385 |
| Proceeds from refund of guarantee deposits | 43,412 | 16,774 |
| Proceeds from distributions from investment partnerships | 21,924 | 124,754 |
| Other | 7,330 | 4,196 |
| Cash flows from investing activities | △ 634,736 | △ 618,753 |
| Cash flows from financing a | activities | |
| Proceeds from short-term borrowings | 4,200,000 | 8,000,000 |
| Repayments of short-term borrowings | △ 4,207,650 | △ 8,000,000 |
| Proceeds from long-term borrowings | _ | 100,000 |
| Repayments of long-term borrowings | △ 25,180 | △ 324,840 |
| Repayments of lease obligations | △ 208,967 | △ 219,187 |
| Proceeds from share issuance to non-controlling shareholders | 6,511 | 7,833 |
| Purchase of treasury shares | △ 1,199,917 | △ 1,999,975 |
| Dividends paid | △ 1,414,451 | △ 1,505,811 |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | △ 5,085 | - |
| Other | | △ 12,320 |
| Cash flows from financing activities | △ 2,854,740 | △ 3,954,302 |
| Effect of exchange rate change on cash and cash equivalents | 243,398 | 145,170 |
| Net increase (decrease) in cash and cash equivalents | 145,324 | △ 1,740,457 |
| Cash and cash equivalents at beginning of period | 14,132,031 | 14,277,356 |
| Cash and cash equivalents at end of period | 14,277,356 | 12,536,899 |