

10-Year Financial and Non-Financial Data Summary

	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/6*2
For the Year:							
Net sales	¥42,508	¥43,925	¥45,481	¥47,987	¥50,499	¥53,986	¥66,880
Cost of sales	31,107	31,723	33,257	34,603	35,732	37,891	47,971
Selling, general and administrative expenses	7,895	8,630	8,340	9,115	10,743	11,826	15,129
Operating income	3,505	3,571	3,883	4,268	4,023	4,268	3,779
Net income attributable to owners of parent	1,642	2,463	2,326	2,871	3,050	2,859	1,683
Cash flows from operating activities	3,612	2,947	1,713	4,072	3,188	4,279	7,032
Cash flows from investing activities	(1,151)	2,327	(1,791)	(2,110)	(2,414)	(4,087)	(1,402)
Cash flows from financing activities	(592)	(4,940)	1,566	(1,300)	399	(58)	(5,518)
Cash and cash equivalents at end of year	7,926	8,366	9,812	10,418	11,622	11,720	11,779
At Year-End:							
Total assets	33,740	33,301	36,830	39,067	41,486	45,524	41,489
Total net assets	17,171	19,917	21,338	23,771	27,428	28,987	28,335
Equity ratio (%)	50.5	59.3	57.5	60.3	65.5	63.3	67.8
Per Share Data (Yen/Dollars):							
Net income*1	40.83	61.52	58.28	71.91	76.08	69.47	41.99
Total shareholders' equity*1	423.24	494.50	530.09	589.87	660.69	699.51	704.73
Cash dividends*1	13.75	15.00	16.25	17.50	20.00	22.00	30.00
Financial Data (%):							
Operating margin	8.2	8.1	8.5	8.9	8.0	7.9	5.7
ROA	10.7	10.3	11.3	11.6	10.7	9.7	8.6
ROE	10.1	13.4	11.4	12.8	12.0	10.2	5.9

*1 The Company conducted a two-for-one split of common stock effective October 1, 2017. Calculations are made on the assumption that the stock split was performed at the beginning of the fiscal year ended March 2014.

*2 Due to a change in the fiscal period, the fiscal year ended June 2020 was a fifteen-month period from April 1, 2019 to June 30, 2020.

*3 From the fiscal year ended June 2020 to the fiscal year ended June 2022, companies subject to data collection are INTAGE HOLDINGS Inc., INTAGE Inc., INTAGE RESEARCH Inc., INTAGE Healthcare Inc., INTAGE TECHNOSPHERE Inc. and INTAGE ASSOCIATES Inc. From the fiscal year ended June 2023, all domestic consolidated subsidiaries are subject to data collection.

*4 Calculation of the percentage of managers who are women is made based on the provisions of the Act on the Promotion of Female Participation and Career Advancement in the Workplace (Act No. 64 of 2015).

(Millions of yen)
Negative figures are shown in parenthesis.

	2021/6	2022/6	2023/6
	¥57,558	¥60,232	¥61,387
	39,358	39,843	40,088
	13,778	15,739	17,513
	4,421	4,649	3,785
	3,372	3,418	3,505
	4,845	3,391	2,687
	(1,241)	(634)	(618)
	(1,354)	(2,854)	(3,954)
	14,132	14,277	12,536
	45,751	45,633	44,391
	30,526	30,823	31,004
	65.6	66.8	69.3
	84.40	86.31	91.21
	750.50	776.32	808.17
	35.00	38.00	42.00
	7.7	7.7	6.2
	11.7	10.8	9.1
	11.6	11.3	11.4

Financial and non-financial data

